

Sunshine Holidays

Paradise Studios and Apartments, Palma, Majorca

Prices per person. Child – age between 2 and 16 years (inclusive).
For infant under 2 years, total charge £50

| Price based on | Studio, 2 adults sharing | | | Apartment, 3 adults sharing | | | Early Booking Bonus per party (before 1 st March) | Add £20 UK departure tax per person |
|---|--------------------------|--|-----------------------|-----------------------------|-----------------------------|---------------------------|--|--|
| Holiday Number | SH2415 | | | SH2416 | | | | |
| Board | Self Catering | | | Self Catering | | | | |
| Departure Date on or between | Adult | | 1 st Child | Adult | | 1 st Child | | |
| | 7 nights | 14 | 7/14 | 7 | 14 | 7/14 | | |
| 01 May – 07 May | 269 | 285 | 9 | 225 | 239 | 9 | - £40 | Other Children pay 1 st child price plus £50 per wk |
| 08 May – 14 May | 279 | 295 | 19 | 235 | 249 | 19 | - £40 | |
| 15 May – 21 May | 299 | 325 | 29 | 255 | 269 | 29 | - £40 | |
| 22 May – 28 May | 309 | 345 | 49 | 275 | 289 | 49 | - £50 | |
| 29 May – 04 Jun | 365 | 369 | 99 | 319 | 325 | 99 | - £50 | |
| 05 Jun – 25 Jun | 319 | 355 | 69 | 285 | 319 | 69 | - £50 | Prices based on Wed flights from Gatwick |
| 26 Jun – 02 Jul | 329 | 365 | 79 | 295 | 329 | 79 | - £50 | |
| 03 Jul – 09 Jul | 349 | 395 | 99 | 315 | 339 | 99 | - £50 | |
| 10 Jul – 16 Jul | 369 | 405 | 109 | 325 | 369 | 109 | - £50 | |
| 17 Jul – 23 Jul | 389 | 455 | 139 | 345 | 399 | 139 | - £60 | |
| 24 Jul – 06 Aug | 399 | 465 | 149 | 355 | 409 | 149 | - £60 | For flight supplements from other airports see table below |
| 07 Aug – 13 Aug | 395 | 460 | 149 | 335 | 399 | 149 | - £60 | |
| 14 Aug – 20 Aug | 385 | 450 | 139 | 329 | 389 | 139 | - £50 | |
| 21 Aug – 27 Aug | 349 | 395 | 139 | 315 | 349 | 139 | - £50 | |
| 28 Aug – 03 Sep | 329 | 385 | 99 | 295 | 319 | 99 | - £50 | |
| 04 Sep – 10 Sep | 309 | 325 | 89 | 275 | 289 | 89 | - £50 | |
| 11 Sep – 24 Sep | 299 | 315 | 79 | 265 | 279 | 79 | - £50 | |
| 25 Sep – 01 Oct | 279 | 299 | 9 | 255 | 275 | 9 | - £40 | |
| 02 Oct – 22 Oct | 259 | 279 | 39 | 245 | 269 | 39 | - £40 | |
| 23 Oct – 31 Oct | 299 | 309 | 99 | 265 | 265 | 99 | - £40 | |
| Low Occupancy Supplements (per party per night) applies only to apartments | | Apartments When only 2 adults in party When only 1 adult in party | | Low £12 £24 | Medium £14 £26 | High £16 £28 | | |
| Dates of seasons: | | | | 1/5 – 28/5 25/9 – 31/10 | 29/5 – 23/7 28/8 – 24/9 | 24/7 – 27/8 | | |

Maximum Occupancy (excluding infants) **Studios** 4 people **Apartments** 6 people



Flight Supplements



Supplements per person, including children but excluding infants

| Airport | Day | Low Season | Medium Season | High Season |
|------------|-----|--------------------------|--------------------------|-------------|
| | | 1/5 – 28/5, 25/9 – 31/10 | 29/5 – 23/7, 28/8 – 24/9 | 24/7 – 27/8 |
| Gatwick | Wed | - | - | - |
| | Sat | £5 | £8 | £10 |
| Manchester | Wed | £28 | £32 | £43 |
| | Sat | £35 | £39 | £49 |
| Birmingham | Wed | £15 | £24 | £35 |
| | Sat | £18 | £28 | £39 |
| Newcastle | Wed | £31 | £35 | £37 |
| | Sat | £33 | £38 | £41 |
| Glasgow | Wed | £40 | £45 | £50 |
| | Sat | £44 | £49 | £56 |

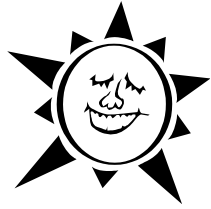
Remember to add £20 UK departure tax per person.

Insurance

Sunshine Holidays have negotiated travel insurance with a reputable financial company. Brief details are given below. Full details available on request.

| Summary of Cover (maximum amounts) | | Premiums (including children and infants) | |
|------------------------------------|---------|---|--------------------|
| Cancellation | £5 000 | Duration of Holiday | Premium per person |
| Personal Accident | £30 000 | 1 to 5 days | £15 |
| Hospital Charges | £600 | 6 to 10 days | £21 |
| Baggage Loss/Delay | £1 500 | 11 to 20 days | £32 |
| Other Emergencies | £5 000 | 21 to 60 days | £40 |





Booking Form

Please enter details for your holiday and all passengers in your party.

Holiday Number
Departure Date

Airport
No. of Nights

| Title | Surname | Initials | Age on day of travel | Basic Cost of Accommodation | Flight Supplement | Departure Tax | Insurance | Total Cost for passenger |
|--------------|---------|----------|----------------------|-----------------------------|-------------------|---------------|-----------|--------------------------|
| | | | | | | | | |
| | | | | | | | | |
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| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| Total | | | | | | | | |

Low Occupancy Supplement
Early Booking Bonus
Total Cost of Holiday

Required Deposit **£50** **per person**
Balance due **8** **weeks before departure**

Deposit
Balance

| |
|--|
| |
| |
| |
| |



Have a Holiday

Do you think we'll have enough for this holiday?

One week or two weeks?

About how much will it cost?

When shall we go?



What's the difference between a studio and an apartment?

What does low occupancy mean?

There are a lot of 'hidden' costs.

Where's the nearest airport?

Do we **have** to have insurance?



Have a Holiday

Assignment

Imagine that you have £2 000 to spend on a holiday for yourself and your family or a few friends. This assignment requires you to work out the cost and fill in a booking form for one or more holidays.

Sunshine Holidays

The data sheet gives the information you need to book a holiday to the Paradise Studios and Apartments in Majorca.

1. Decide
 - a) who you would like to take with you
 - b) how long the holiday should last
 - c) when you would like to go on holiday
 - d) which type of accommodation you would prefer
 - e) from which airport you would like to fly.
2. Complete the booking form and find the total cost of the holiday, assuming you qualify for the Early Booking Bonus.
Show separately and clearly any calculations you carry out to help you complete the booking form. Check all your calculations.
3. Work out the total deposit for your party.
Find also the balance outstanding and the date by which it would have to be paid.
4. Does the £2 000 cover the cost of the holiday? If so, how much money would you have left? If not, how much extra money would you need?
5. What percentage of the total cost of the holiday is due to
 - a) holiday insurance
 - b) flight supplements, including departure tax?
6. Comment on your findings.

A Holiday of Your Choice

What type of holiday would you really like?

Go to a travel agent and collect brochures including the types of holidays you prefer.

Decide on a holiday and fill in the booking form.

Calculate the cost of the holiday, showing your working clearly. Comment on your findings.

Comparing Holidays

When deciding on a holiday people usually compare costs before coming to a final decision.

Carry out one of the following comparisons:

- a) Compare the cost of the same holiday in high and low season.
- b) Compare the cost of similar holidays in two different brochures.
- c) Compare the costs of two different types of holiday.



Sample Questions

Use the *Sunshine Holidays Data Sheet*

| The Jones Family | |
|------------------------------|-----|
| Name | Age |
| Bill (Father) – Party Leader | 46 |
| Betty (Mother) | 42 |
| Sam (Son) | 15 |
| Joanne (Daughter) | 13 |

The table opposite gives the details of one family who wish to book a **14 night** holiday at the **Paradise Apartments** starting on **Saturday 31 July**.

1

a Write down the *basic cost of accommodation* for:

- (i) Bill _____
- (ii) Betty _____
- (iii) Sam _____
- (iv) Joanne _____

b Is the holiday in Low, Medium or High Season? _____

c Find the total cost of the *low occupancy supplement* for the Jones family.

d Calculate the total cost of accommodation for the Jones' family holiday.



2 The Jones family decides to fly from ***Birmingham Airport*** on ***Saturday 31 July***. Find the total cost for the family of:

a the flight supplements _____

b the UK departure tax _____

3 Find the total cost of ***Insurance*** for the Jones family.

4 The Jones family book their holiday on 2nd February. State their ***Early Booking Bonus***.



5 Use your answers to questions 1, 2, 3 and 4 to find the total cost of the Jones' family holiday.

6 Find, for the Jones family, the cost of insurance as a percentage of the total cost of their holiday.



- 7 Joanne Jones uses the spreadsheet below to calculate the total cost of *accommodation* for the family's holiday, including the Early Booking Bonus.

| | A | B | C | D |
|---|--------------|----------------|---------------------------------|-------------------|
| 1 | Title | Surname | Forename | Basic Cost |
| 2 | Mr | Jones | William | |
| 3 | Mrs | Jones | Betty | |
| 4 | Mr | Jones | Sam | |
| 5 | Miss | Jones | Joanne | |
| 6 | | | Total Basic Cost | |
| 7 | | | Early Booking Bonus | |
| 8 | | | Low Occupancy Supplement | |
| 9 | | | Total Accommodation Cost | |

- a Which of these formulae could go in cell D6 to find the total basic cost?
Tick any that are correct.

(i) $=D1+D2+D3+D4+D5$

(ii) $=D2+D3+D4+D5$

(iii) $=2*D2+D4+D5$

(iv) $=SUM(D1:D5)$

- b Which of the following spreadsheet formulae could go in cell D9 to find the total accommodation cost? Tick any that are correct.

(i) $=D6-D7+D8$

(ii) $=D6+D7-D8$

(iii) $=D6-D7-D8$

(iv) $=D6+D7+D8$



Have a Holiday**Teacher Notes****Which Free-Standing Unit does this support?**

Foundation Level - Managing Money

Evidence for Coursework Portfolio

The assignment can be used to satisfy the requirement to complete an order form. Students should find, on their own, the relevant information and show separately and clearly any necessary calculations.

What students need to know

- How to calculate with money (pounds only)
- How to calculate with dates
- How to check calculations by rounding values
- How to work out percentages
- How to use spreadsheets

General Notes and Suggestions

The Have a Holiday package includes Sunshine Holidays data sheets (pages 1 – 3), a discussion sheet (page 4), an assignment (page 5) and some sample examination questions (pages 6 – 9).

The discussion sheet and/or the Sunshine Holidays Section of the assignment could be used to introduce the topic. Note that the data sheets are complex, covering many of the items involved in booking a holiday. Foundation level students may need a lot of help.

The booking form can be completed using the Excel file, Have a Holiday Booking Form.xls. It will be necessary to reduce or extend it (depending on the number of passengers) and enter prices, supplements, discounts and spreadsheet formulae. Alternatively, the booking form could be completed by hand.

The last two sections of the assignment are open-ended, requiring students to provide their own brochures.

The sample examination questions, based on the same data sheet, can be used for practice.



Answers to Sample Questions

1. a (i) £409 (ii) £409 (iii) £149 (iv) £249
 b High c £224 d £1440
- 2 a £156 b £80
- 3 £128
- 4 £60
- 5 £1744
- 6 7.3% (to 2 significant figures)
- 7 a (ii) =D2+D3+D4+D5 b (i) =D6-D7+D8

The spreadsheet version of the booking form has been completed for the Jones family holiday. The result is given below. It could be used as an example or an exercise for students.

Holiday Number SH2416 Airport Birmingham
 Departure Date 31-Jul No. of Nights 14

| Title | Surname | Initials | Age on day of travel | Basic Cost of Accommodation | Flight Supplement | Departure Tax | Insurance | Total Cost for passenger |
|---------------------------------|---------|----------|----------------------|-----------------------------|-------------------|---------------|-----------|--------------------------|
| Mr | Jones | W | 46 | 409 | 39 | 20 | 32 | 500 |
| Mrs | Jones | B | 42 | 409 | 39 | 20 | 32 | 500 |
| Mr | Jones | S | 15 | 149 | 39 | 20 | 32 | 240 |
| Miss | Jones | J | 13 | 249 | 39 | 20 | 32 | 340 |
| Total | | | | 1216 | 156 | 80 | 128 | 1580 |
| Low Occupancy Supplement | | | | | | | | 224 |
| Early Booking Bonus | | | | | | | | 60 |
| Total Cost of Holiday | | | | | | | | 1744 |
| Required Deposit | | | | | | | | 200 |
| Balance due | | | | | | | | 1544 |

Required Deposit £50 per person
 Balance due 8 weeks before departure

